

QUEENSLAND HEALTH PAYROLL SYSTEM  
COMMISSION OF INQUIRY

## Addendum Statement of Witness

<i>Name of Witness</i>	Simon PORTER
<i>Date of Birth</i>	
<i>Address and contact details</i>	Known to the Commission
<i>Occupation</i>	
<i>Officer taking statement</i>	M.S. D'HAGE
<i>Date taken</i>	11/04/2013

I, Simon Porter, of a residential address known to the Commission of Inquiry state as follows:

1. I refer to my statement dated 28 March 2013. I have been asked to supplement that statement to deal more specifically with my dealings with CorpTech (Terry Burns and Barbara Perrott in particular) in early August 2007.
2. I met with senior representatives of CorpTech on 2, 7 and 8 August 2007. I do not recall any meeting taking place on 1 August 2007 with Terry Burns or other senior CorpTech representatives. Such a meeting on 1 August is referred to in an email I sent on 25 July 2007 to Trish Brabyn. That was a meeting which I was trying to arrange with Gerard Bradley and others (senior CorpTech representatives). I have no record in my electronic diary of that meeting having taken place. It is likely that the 2 August meeting referred to below is the one which I had been trying to set up for 1 August. The purpose of the meeting was to introduce Mr Doug Snedden to CorpTech. Mr Snedden was Accenture's Managing Director for Australia. He was in Brisbane at the time and I was keen for him to meet the senior CorpTech representatives.

**2 August meeting**

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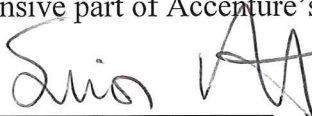
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3. The subject matter of the 2 August meeting is recorded in notes made by Mr Salouk at pages 1169 and 1170 of Volume 26 of the Tender Bundle and marked **Annexure A** to this statement. Those notes seem to me to be an accurate record of what was said at that meeting. Point 4 of those notes on page 1169 is of particular importance. One of the messages Accenture was trying to convey to CorpTech at this point, was that if it moved to a Prime Contractor model, Accenture would seek to drive the project and not merely be an advisor, and would need authority to do so. There would be a significant change in the way in which Accenture was at that time operating within CorpTech, because to date it had not been prime contractor and CorpTech itself had managed the program.
4. To my best recollection I did not have any one-on-one conversations with Terry Burns on 2 August, 2007. The meeting was between the senior Accenture team and senior CorpTech representatives. I would not class it as a dry run. The Under-Treasurer was present and, as a result, the meeting needed to be very professional, well-prepared and involve only a couple of important points because we knew we had limited time.

### *Email of 2 August*

5. After the meeting with CorpTech, I sent the email which is Exhibit 32 and attached as **Annexure B** to this statement.
6. As I do not have copies of my Accenture emails, from the context of the email the most probable person I sent that email to was Mr Rob Pedler of SAP. Mr Pedler served with me on the Qld AIIA Committee which represented "industry". Mr Pedler was a senior employee of SAP and was meeting with senior representatives of CorpTech regularly. SAP was one of Accenture's consortium partners in its RFP bid to CorpTech. By that I mean that an extensive part of Accenture's bid involved SAP personnel. In my view it

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was in SAP's interests to prefer Accenture's bid because Accenture proposed using SAP software and services as an important part of the solution it proposed, whereas IBM would most likely propose a solution involving many products that were competitive to SAP. I was however aware that SAP would be talking with IBM as it was their software that was being implemented.

7. To me, my email was seen as low risk as I had faith in the integrity of Mr Pedler and the SAP organisation. SAP was not Accenture's only consortium partner. So too was Pendragon. To the best of my recollection I believe I did not send this email to Pendragon. While to the best of my knowledge I believe I sent this email to Mr Pedler, I cannot be sure, and I am certainly not proposing that Mr Pedler forwarded my email to Mr Bloomfield. How Mr Bloomfield ended up with this email is a mystery (and gross disappointment) to me.
8. I trusted Mr Pedler, both as a senior employee of SAP, but also because I knew him as an advocate for the Qld IT Industry in his role with me on the Qld AIIA. It was no breach of any obligation to Accenture to send to him an email of this kind which contained sensitive material about Accenture's bid because SAP had knowledge of what Accenture was offering and, as I have said, had an interest in Accenture's bid succeeding. It is within this context of my sending this email to Mr Pedler that I make my statement.
9. SAP and Accenture were both incumbents in CorpTech and so had an existing relationship which was generally constructive. Accenture and SAP had worked together many times in the Qld Government and all around Australia and the world. We were both highly respected, global companies of integrity.

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10. The subject "*Did you speak to Barb this week*" is a subject line I inserted. I do not recall what particular meeting I might have been referring to or even if it was just an enquiry whether he had spoken to her. The purpose of the email was to seek to have him communicate to her what I said in the third and second last paragraphs of that email, namely:
- a. the budget CorpTech had for the program was not realistic, and that a vendor who said it could deliver the program for that amount could not have been saying so on any credible basis. I did not see how the program could be delivered within the budget which CorpTech had and wanted to know if their considerations of additional budget were in any way aligned with ours;
  - b. that CorpTech should make a decision, ie be decisive in awarding the whole contract to one vendor. I was concerned that CorpTech would divide up the program and give a piece to various vendors (including Accenture). I did not think that a piecemeal approach would work.
11. The email was an attempt to have my consortium partner discuss budget with Ms Perrott. I considered it something which was in Accenture's interests to have reinforced and perhaps persuade CorpTech that there was an imperative to increase budget.
12. Nowhere in the email do I convey to Mr Pedler any confidential information about IBM and its bid. Nor did I have access to any such information. When, in the course of the RFP process a suggestion arose that Accenture might have such access, Accenture caused the problem to be made known to CorpTech.

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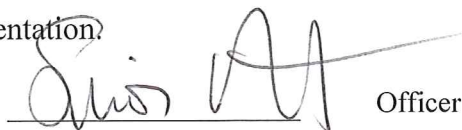


13. I do not see that the email I sent was improper, either in terms of my obligations to Accenture or in seeking to know more about CorpTech's budget to acquire the services the subject of the RFP. This was, in my view, proper (albeit self-interested) commercial conduct.
14. I do not recall having a conversation with Mr Pedler after I sent this email about any discussion he had had with Ms Perrott about the matters set out in the email.
15. I also wanted feedback from Accenture's meeting with CorpTech earlier that day, which is the subject of Mr Salouk's notes I referred to above. The feedback I was particularly interested in receiving concerned whether CorpTech understood there would be no "silver bullets" (a term used in both the 2 August meeting and my 2 August email) (ie, that a vendor which offered a low price had probably not been fully candid) and how CorpTech had reacted to Accenture's indication that, if it became prime contractor, it would have to behave differently by being an active driver of the program.
16. I do not recall ever receiving such feedback.

***7 August 2007***

17. The next meeting I had with CorpTech representatives (including Terry Burns) after 2 August was on 7 August 2007, the day on which Accenture made its RFP presentation to CorpTech. Again, this was not a dry-run, but a professional presentation at which Accenture sought to put forward its case to provide the services which the RFP covered.
18. I do not recall having any one-on-one discussions with Terry Burns before, after or during the presentation.

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**8 August 2007**

19. I also met with CorpTech on 8 August 2007. Mr Salouk's notes of that meeting (At Volume 26 p 1170) are, to the best of my recollection, an accurate record of what took place on that day. To my best recollection I did not have any one-on-one discussions with Terry Burns that day.

**Simon Porter****Declaration**

This written statement by me dated 11/04/2013 and contained in the pages numbered 1 to 6 is true and correct to the best of my knowledge and belief.

Signed at BRISBANE Signature this 11th day of APRIL 2013

Witnessed:

Name M.S. JHAGE Signature [Signature]  
Rank 1/SGT Reg. No. 10372

Witness signature:

[Signature]

Officer signature:

[Signature]



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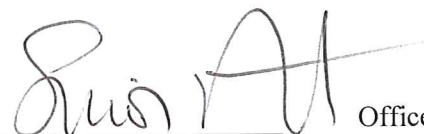
**Annexure(s) to Statement of Witness**

Items to be annexed to the statement of Simon Porter taken on 28 March 2013:

**Annexure A** - Notes made by Marcus Salouk of a meeting on 2 August, 2007

**Annexure B** - A copy of an internal email sent by me in early August, 2007 re *Did u Speak with Barb this week.*

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