

QUEENSLAND HEALTH PAYROLL SYSTEM
COMMISSION OF INQUIRY

Statement of Witness

<i>Name of Witness</i>	Simon PORTER
<i>Date of Birth</i>	
<i>Address and contact details</i>	Known to the Commission
<i>Occupation</i>	
<i>Officer taking statement</i>	M.S. D'HAGE
<i>Date taken</i>	28/03/2013

I, Simon Porter, of a residential address known to the Commission of Inquiry state as follows:

1. I am currently performing voluntary work as the Deputy Chair of the Mater Foundation and pursuing my own personal interests.
2. From 1986 to November 2007, I was employed by Accenture. Through my twenty – two years with Accenture, I worked almost entirely with Government clients in Australia, New Zealand and Hong Kong. Most specifically however, I worked for the Queensland Government for a period of fifteen years or more. Clients included Queensland Health, Queensland Treasury, Education Queensland, Department of Employment and Training, Queensland Rail, Department of Public Works, Department of Primary Industries, Department of Communities, and others, including Brisbane City Council.
3. Since around 2000, I was Partner in charge of Accenture's Queensland Government Practice. As such, all work Accenture had with Queensland Government clients involved me at some level. My primary role during this period was opportunity identification and sales, as well as being involved at the strategic/program management end of major engagements such as the Queensland Treasury/Corp Tech Shared Services Initiative (SSI). In addition to my role at Accenture I had extensive Industry roles such as being on the Queensland Committee for the Australian Information Industry Association for about 8 years and Chair for 3 years, and Chair of the Queensland Information Technology and Telecommunications Awards for 2 years. As such I have extensive experience (from

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a bidder and industry perspective) in the tender process for large government IT procurement initiatives.

4. In late 2005, Accenture was contracted by CorpTech to supply personnel to assist CorpTech in the functional design of the HR/Payroll solution for the SSI. CorpTech's approach was to create a standard offering for the HR solution, which would hopefully be the core of what would then be rolled out across multiple agencies within the Queensland Government. The core offering design led to a build process for an initial roll out at the Department of Housing. I can recall being very frustrated with the way in which CorpTech was managing the SSI. They had contracted with multiple providers of resources for different aspects of the SSI program. This resulted in a Matrix of providers with no organisation accountable for delivery (besides CorpTech). The different providers of resources including Accenture were not on any of the Program Steering Committees, ie. the Program was totally led by CorpTech/Government.
5. Accenture is an organisation that seeks to deliver and contract for outcomes. In the case of the SSI we provided personnel, but we were not using Accenture's methods or preferred approach and weren't able to control delivery as so much was outside of Accenture's control. Accenture was so frustrated with the approach being taken by CorpTech that Accenture produced a document detailing the issues effecting progress on the Program and suggestions for improvement (within the then CorpTech managed Program). This document was presented to Geoff Waite and Darrin Bond, prior to being presented to Gerard Bradley on 19 April, 2007 and Terry Burns on 8 May, 2007.

Appointment of a Prime Contractor

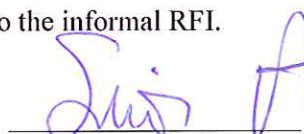
6. I was working with CorpTech at the time of the Request for Proposal in 2007, as well as with other Queensland Government clients. Because of the size of the opportunity, Marcus Salouk was brought in to lead our tender process. I retained the principal client-facing role.
7. I can recall that there was a very informal Request For Information (RFI) from CorpTech, prior the Request For Proposal (RFP). We had put an enormous amount of our effort and intellectual property into the RFP on the understanding that CorpTech would be 'buying off' the RFP Process. I can recall Marcus Salouk clarifying several times in a meeting with Barbara Perrot and Terry Burns that CorpTech would definitely be buying off the RFP process. Marcus Salouk again asked this question at a further meeting in the presence of Gerard Bradley and he was again assured that they would 'buy off' the RFP process.

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8. I can recall Terry Burns and Barbara Perrot being particularly sheepish when they were trying to explain the decision to have a further Invitation To Offer (ITO) stage, from which CorpTech would actually select the Prime Contractor.
9. I cannot recall ever having one on one meetings with Terry Burns. Any references to one on one meetings in my correspondence that I have been shown, refers to Accenture's functional experts meeting with members of the Solution Design Authority to define functional capability and scope.
10. I have been shown an email by the Commission of Inquiry from Lochlan Bloomfield of IBM to a number of other IBM members. This email is attached to my statement as **ANNEXURE A**. The subject of the email is 'Re: CorpTech Re-organisation – URGENT'. I never (and nor did anyone at Accenture to my knowledge) receive any coaching from Terry Burns and nor did he suggest a way in which Accenture might or ought to present its offer.
11. In accordance with a request that I received from the Commission of Inquiry I have searched my holdings for material relevant to this inquiry. I have been able to locate a series of entries from my outlook calendar that are relevant to this inquiry.
12. **ANNEXURE B** to this statement is a meeting request to Chris Hubbard and Karyn Mottershead on the subject of '*Accenture's SSS Recommendations*' for a meeting with Terry Burns. This was scheduled for 8 May, 2007 at CorpTech's Santos office. To the best of my knowledge I discussed with them Accenture's memo on recommendations for Program Improvement mentioned earlier in this statement. I believe that Darrin Bond was also at this meeting as we did not want to present such recommendations to an external contractor without our client being present.
13. **ANNEXURE C** to this statement is a meeting request from Kirsty Trusz on behalf of Geoff Waite on the subject of '*Supplier Partner Engagement Meeting*'. This meeting was scheduled for 1 June, 2007 at Geoff Waite's CorpTech office. To the best of my recollection, this meeting would have concerned discussing the Prime Contractor approach for completing the SSI.
14. **ANNEXURE D** to this statement is a meeting request from Kirsty Trusz of CorpTech on the subject of '*Solution Restatement Process*' – *Accenture*'. This meeting was scheduled for 13 July, 2007 at the Goodwill Bridge Room, level 8, 60 Edward Street, Brisbane. To the best of my recollection, this meeting would have concerned presenting Accenture's response to the informal RFI.

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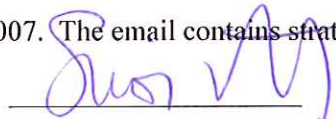


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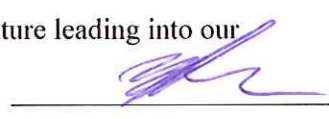


15. **ANNEXURE E** to this statement is a meeting request from Kirsty Trusz of CorpTech on the subject of '*Solution Restatement Process*' – *Accenture update*'. This meeting was scheduled for 19 July 2007 at Level 6, 61 Mary Street – Executive Director Meeting Room/QMEC. To the best of my knowledge, this meeting would have concerned presenting Accenture's response to the informal RFI to a slightly different audience to the meeting on 13 July 2007.
16. **ANNEXURE F** to this statement is a meeting request to Terry Burns, Brad Cable and Marcus Salouk on the subject of '*Terry Burns/Accenture*'. This meeting was scheduled for 24 July, 2007 at CorpTech's Santos office. To the best of my recollection, this meeting would have just been about introducing Terry to Brad, as the head of Accenture's State Government Practice in Australia.
17. **ANNEXURE G** to this statement is a meeting request from Elizabeth Russell of Queensland Treasury on behalf of David Ford of Queensland Treasury on the subject of *Accenture Briefing to Gerard Bradley and David Ford*. This meeting was scheduled for 8 August, 2007 at Level 9, Executive Building. I can recall that this meeting would have concerned presenting the Executive Summary of Accenture's RFP. I can recall making clear that our proposal price reflected the amount of work remaining and therefore did not relate to the budget remaining. We reiterated that there were "no silver bullets" with regards completing the program within budget and schedule.
18. **ANNEXURE H** to this statement is a meeting request that I sent to Marcus Salouk, Janine Griffiths and Chris Hubbard on the subject of '*Terry and Barbara re: Next Steps*'. This meeting was scheduled for 23 August 2007 at Barbara Perrot's office. The entry makes a note that refers to IBM also attending after Accenture. This meeting was about CorpTech having been informed (which is what I was told) they could no longer buy off the RFP process and would be moving forward with an ITO.
19. **ANNEXURE I** to this statement is a meeting cancellation notification sent from Kirsty Trusz on behalf of Terry Burns on the subject of Cancelled *Accenture – positive and negative*. This meeting was scheduled for 30 August, 2007 at Santos House. The entry makes a note 'As per legal advice these meetings have now been cancelled'. I can recall the issues surrounding this cancellation were with regard to probity and it not being appropriate for CorpTech to provide feedback on the RFP. I cannot recall who relayed this to me.
20. On 26 March, 2013, I was provided a copy of an internal email that I had sent in early August, 2007. The email contains strategic issues for Accenture leading into our

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proposal presentation and is contained in ANNEXURE J to this statement. I cannot be sure who leaked this email to Lochlan Bloomfield and I am disgusted and appalled that it has been circulated around IBM. It shows a total lack of integrity from IBM and the sender. As the sender to Lochlan is not identified and as I no longer have my Accenture email account, I cannot be entirely sure to whom I sent this email. However considering the context of the message the only parties outside of Accenture that I consider it likely for me to have sent this email are our proposed sub-contractors within our RFP.

21. On 20 March, 2013, John Swinson made comments before the Commission regarding Accenture breaking a rule in the tender process. Swinson stated, '*I believe that they – when they found out that IBM was the preferred supplier, they called up the director-general of a minister and arranged to have a meeting during the tender process, which was in breach of the tender rules*'. I believe this assertion from Mr Swinson is incorrect. I was still with Accenture through to the end of the tender process, after we had been officially advised of the outcome, and to the best of my knowledge Accenture did not contact any Director –General or Minister.

Declaration

This written statement by me dated 28/03/2013 and contained in the pages numbered 1 to 5 is true and correct to the best of my knowledge and belief.


Signed at Brisbane this 28th day of March 20 13

Witnessed:


Name M.S. D'HAGE Rank Detective Sergeant Reg. No. 10372

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Officer signature:





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Annexure(s) to Statement of Witness

Items to be annexed to the statement of Simon Porter taken on 28 March 2013:

Annexure A - A copy of an email from Lochlan Bloomfield to other IBM Members re *CorpTech Re-organisation – URGENT*.

Annexure B - A copy of a meeting request to Chris Hubbard and Karyn Mottershead re *Accenture's SSS Recommendations*.

Annexure C - A copy of a meeting request from Kirsty Trusz re *Supplier Partner Engagement Meeting*.

Annexure D - A copy of a meeting request from Kirsty Trusz re *Solution Restatement Process – Accenture*.

Annexure E - A copy of a meeting request from Kirsty Trusz re *Solution Restatement Process – Accenture Update*.

Annexure F - A copy of a meeting request to Terry Burns, Brad Cable and Marcus Salouk re *Terry Burns/Accenture*.

Annexure G - A copy of a meeting request from Elizabeth Russell re *Accenture Briefing to Gerard Bradley and David Ford*.

Annexure H - A copy of a meeting request I sent to Marus Salouk, Janine Griffiths and Chris Hubbard re *Terry and Barbara re: Next Steps*.

Annexure I - A copy of a meeting cancellation sent from Kirsty Trusz re *Cancelled Accenture – Positive and Negative*.

Annexure J - A copy of an internal email sent by me in early August, 2007 re *Strategic Issues for Accenture leading into our proposal presentation*.

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A handwritten signature in blue ink, appearing to read 'Simon A', written over a horizontal line.

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